



Gallagher MSA Search
ARTHUR J. GALLAGHER & CO.

SearchDIRECTSM



Why Streamline?

AN AVERAGE CLOSE RATE
OF LESS THAN 90 DAYS

Effective Director-level Searches

A MORE PERSONAL TOUCH FOR GREATER RESULTS

To expedite the placement process for healthcare department leaders, Gallagher MSA Search, a division of Gallagher Benefit Services, Inc., offers SearchDIRECTSM—a streamlined approach to customizing, pricing, and delivering search for critical director-level positions.

With SearchDIRECT, we work to quickly understand the leadership challenges and opportunities facing your organization and to develop an accurate profile for your ideal candidate that reaches beyond a standard job description.

The resulting candidates are the best the industry has to offer. Most importantly, while less intensive and faster than full executive-level search, you get the peace of mind of one of the most thorough selection processes in the industry.

Services through SearchDIRECT include:

- ◇ Operations, marketplace, culture and future plans analysis
- ◇ Detailed criteria clarification
- ◇ Market-sensitive compensation research
- ◇ Extensive network of healthcare professionals
- ◇ One of the most comprehensive director-level search interviewing, assessment, and overall candidate evaluations in the industry
- ◇ Thorough background and reference checking
- ◇ Presentations that include: full written profile, assessment results, and background and reference documentation
- ◇ Employment offer assistance

QUICK WITHOUT
COMPROMISE



Fort Healthcare needed to fill a Director of Human Resources position quickly, but also required a search firm that could offer a non-traditional executive search process with a speedy presentation of candidates, and at a lower cost. Gallagher MSA Search provided fast results without compromising quality.

Read more at MSAsearch.com/success



PEOPLE PLACED FIRST—THE KEY TO OUR SUCCESS

Why Gallagher MSA Search for your director placement?

- ◇ Premium-quality search results at an affordable cost
- ◇ Comprehensive leadership assessment conducted to ensure the right fit
- ◇ Healthcare industry exclusivity
- ◇ Unparalleled understanding of healthcare organization needs
- ◇ Unique personal-interaction approach, including live calls and follow-up
- ◇ Extensive network of mid-level, motivated candidates ready to take the next step
- ◇ Proven, comprehensive vetting and selection process
- ◇ Employment negotiation assistance

At Gallagher MSA Search, we have found the most effective, most efficient, and lasting solutions come from placing people first, focusing beyond the job description to match the ideal candidate with the best opportunity—and the right culture—for long-term success.

Healthcare CEO search, executive search, director-level search, interim leadership, and succession and transition planning—Gallagher MSA Search brings three decades of placement success to every slate, every time.



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